



# eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



**PREFERRED VENDOR**  
Proud to support the  
Iowa Gaming Association

Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

## ASSOCIATED COMPUTER SYSTEMS — DIAMOND LEVEL

### FRITZ CRAIGER

fcraiger@acsLtd.com // 1 (855) 723-3682

[www.ACSLTD.com](http://www.ACSLTD.com)

**KNOWN FOR:** Technology Solutions

ACS, locally owned and operated in Iowa for 37 years, has guided companies throughout the Midwest to technology solutions that increase revenue, mitigate risk and reduce costs. Our certified team of engineers reviews your environment, budget, and business objectives before building a custom solution tailored to your needs. ACS offers expertise, solutions and services in the following areas:



**FROM ACS'S BLOG:**  
**Ransomware Hits Critical Mass: Prepare Your Systems**  
Read more [here](#).

- Security & Connectivity
- Business Intelligence
- Disaster Recovery
- Managed Services
- Help Desk
- IT Risk Management
- Storage & Virtualization
- Custom Application Development
- IBM Power Systems

**KEY PARTNERSHIPS:** IBM, Cisco, Lenovo, Hewlett Packard Enterprise, VMware, Microsoft, Dell EMC, Tableau, Evault, Varonis, Tegile, and Veeam.

## AJR EQUITIES — GOLD LEVEL

### AJ REGULBUTO

ajr@ajrequitiesinc.com // 315-458-8100

[www.ajrequitiesinc.com](http://www.ajrequitiesinc.com)

SHOWROOM  
GRAND  
OPENING!

**KNOWN FOR:** Continuity Programs, Monthly Gift Give-Aways, VIP Events, Special Events, Catalogue/Gift Shop Merchandise

A.J.R. Equities invites all of its IGA Casino customers to come visit their brand-new showroom. Ask about how to set up an appointment to visit, and view their exclusive products and marketing promotions.

As a 30-year industry leader, A.J.R. Equities, Inc. has elevated its distribution to an entirely new level. The flagship line, The Antonino Collection, boasts an array of products including jewelry, housewares, bedding, personal care products, kitchen accessories, cook wear and electronics. A.J.R. Equities offers custom sourcing that is hand-picked to hit home with your demographic. It works with clients to design the perfect program using product expertise and economic knowledge. A.J.R. Equities' product development team and its extensive network of manufacturing and supply chain partners, works with you to find the perfect promotional product for any event.



**FEATURING EXCLUSIVE LINES!** Amy Miller, Emeril, George Foreman, Sharper Image, Frigidaire, Bella, Premium Electrics, Shark, Calphalon as well as over 80 others.

**FRIGIDAIRE**

**THE SHARPER IMAGE**

*Emeril*



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## BAKEMARK — SILVER LEVEL

### TIM SOLUM

Tim.solum@csmbakerysolutions.com // 952-232-7746

[www.yourbakemark.com](http://www.yourbakemark.com)

**KNOWN FOR:** Baking Products

BakeMark is the premier distributor and manufacturer of fine products for the baking industry. BakeMark offers a wide range of products from dry ingredients, mixes and bases, to frozen products such as doughs and batters, as well as commodities such as flours, sugars, oils and shortenings. From scratch to fully prepared desserts, BakeMark has it all. BakeMark also offers product training and technical help to all of its customers.



## JOHNSON BROTHERS — SILVER LEVEL

### BENJAMIN MUEHR

bmuehr@johnsonbrothers.com // 515-262-1199 ext. 4888

[johnsonbrothersofia.com](http://johnsonbrothersofia.com)

**KNOWN FOR:** Distributors of Alcohol

Johnson Brothers of Iowa was founded in 1985 when the State of Iowa privatized the sale of wine. It started in the Central Iowa Golden Circle and expanded to cover all of Iowa's 99 counties. Johnson Brothers of Iowa is proud to remain a family-owned company.

Johnson Brothers offers full-service beverage distribution including:

- Wine
- Spirits
- Beer
- Water
- Non-Alcoholic





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## ASSOCIATE MEMBER DIRECTORY

### PLATINUM



**Aristocrat Technologies, Inc.**  
Girle M. Balingit  
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**Doll Distributing**  
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**IGT**  
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**Konami Gaming Inc**  
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**Iowa Bud Wholesalers**  
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### DIAMOND

**Associated Computer Systems**  
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**Biometrica**  
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**Capitol Marketing Concepts**  
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**Comp Trading (MTM Sales Corp.)**  
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**Electronic Communications Inc.**  
Tyler Solma  
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**EVERI**  
Jay Koldus or Roe Irons  
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**Imagine This**  
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**Scientific Games**  
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**Sioux City Night Patrol**  
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**The Printer Inc.**  
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**USA Security**  
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## GOLD

### **Ainsworth Game Technology**

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### **A.J.R. Equities, Inc**

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### **Atlantic Bottling Company**

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### **Avery Brothers LLC**

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### **Capital Sanitary**

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### **Coca-Cola Company**

Jamie Peterson, jpeterson@coca-cola.com

### **Data Business Equipment**

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### **Distinct Advertising**

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### **Ecolab**

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### **Edward Don & Company**

Rob Utterbeck, utterbr@don.com

### **Farmer Brothers Coffee Company**

Dale M. Anderson, danderson@farmerbros.com

### **Friedmutter Group**

Bob Carino, bcarino@fglv.com

### **Gaming Partners International (GPI)**

Jane Crosson, jcrosson@gpigaming.com

### **Global Payments Gaming Services**

Erin Smetana, erin.smetana@globalpay.com

### **Hawkins Construction Company**

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### **Honkamp Krueger & Co., P.C.**

Heather Vetter, hvetter@honkamp.com

### **King Food Service, Inc.**

Matthew D. Cutkomp,  
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### **Lithographic Communications LLC**

Rick Pietrzak, rpietrzak@litho-com.com

### **Marsh USA**

Caroline Morris, caroline.morris@marsh.com

### **Martin Bros. Distributing Co., Inc.**

Scott Vermillion, svermillion@martinsnet.com

### **Nagle Signs Inc.**

Tom Nagle, tjnagle@naglesigns.com

### **Reinhart Foodservice**

Drew Beck, AFBeck@RFSDelivers.com

### **Springer Professional Home Services**

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### **Supply Works**

Bob J. Duede, bduede@supplyworks.com

### **Sysco Iowa**

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### **US Foods, Inc. - Iowa Division**

Adela Hunter, Adela.Hunter@usfoods.com

### **Voss Distributing**

Zac Voss, zac@vossdist.com

### **W. A. Klinger, LLC**

John Gleeson, JohnG@KlingerCompanies.com

### **Wilson Restaurant Supply & Equip.**

Jamie Wilson, jamiew@wilsonrs.com



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## SILVER

### **AGS**

Joe Bernardi, j.bernardi@playags.com

### **Anderson Erickson Dairy Co.**

Mike Worden, mikew@aedairy.com

### **BakeMark USA**

Tim Solum, tim.solum@csmbakerysolutions.com

### **Braunger Foods, LLC**

Tom Kloucek, tkloucek@braungerfoods.com

### **Communications Engineering Company (CEC)**

Melanie Oeltjenbruns, marketing@cecinfo.com

### **Cummins Allison**

Branch Manager, eulj@cumminsallison.com

### **Dimensional Graphics Corp.**

Michelle Thorson, mthorson@dimensionalgroup.com

### **Farner-Bocken Company**

Dean Onken, dean.onken@farner-bocken.com

### **Fleck Sales Company**

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### **Galaxy Gaming, Inc.**

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### **Gander Group**

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### **Genesis Gaming Solutions, Inc.**

Randy Knust, RandyK@genesisingaming.com

### **HGM Associates, Inc.**

Ron Tekippe, rtekippe@hgmonline.com

### **Hockenbergs Equipment & Supply Co**

Sally Habrock, sallyh@hockenbergs.com

### **Holmes Murphy & Associates**

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### **J&A Printing**

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### **Johnson Brothers of Iowa**

Benjamin Muehr, bmuehr@johnsonbrothers.com

### **Knoepfler Chevrolet**

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### **Loffredo Fresh Produce Co.**

Bill Day, bday@loffredo.com

### **Mixed Media Group, Inc.**

Denny Orsinger, denny@mmgoutdoor.com

### **Moore, Heffernan, Moeller & Johnson, L.L.P.**

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### **Myers-Cox Co.**

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### **National Food Group**

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### **Omaha Steaks**

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### **Page 1 Printers**

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### **Prairie Event Supply**

Carol Swift, carolswift@gmail.com

### **Premier Linen & Drycleaning Co.**

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### **Prevail Promo**

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### **Procter & Gamble Professional**

Tom Lathen, lathen.tb@pg.com

### **Share Corporation**

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### **Southern Glazer's Wine and Spirits of Iowa, LLC**

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### **Suzo Happ**

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### **The Buzz Companies**

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### **The Claussen Group**

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### **Thompson Electric**

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### **Tri State Shred Inc**

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### **USA Entertainment Agency**

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### **Windstar Lines**

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