



# eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



**PREFERRED  
VENDOR**  
Proud to support the  
Iowa Gaming Association

Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

## IGT — PLATINUM LEVEL

### KEN JACOBS

Ken.Jacobs@igt.com // 314-578-9587

[www.igt.com](http://www.igt.com)

**KNOWN FOR:** Gaming & Lottery Equipment

As the leading end-to-end gaming company, IGT enables players to experience their favorite games across the entire spectrum of channels and regulated gaming segments. With more than 12,000 employees in more than 100 countries worldwide, IGT has the industry's largest footprint and broadest product portfolio that continues to transform the industry. IGT provides the industry's leading R&D investment and drives innovation to build the future of gaming together with its valued partners.



**ORANGE**  
is the new **BLACK**



## STANDARD TEXTILE — DIAMOND LEVEL

### KAHLIL GUINN

kguinn@standardtextile.com // 816-206-8512

[www.standardtextile.com](http://www.standardtextile.com)

**KNOWN FOR:** Bedding, Terry and Draperies

Standard Textile is committed to enhancing your guest experience, your bottom line and the world we live in.

Standard Textile offers a complete line of engineered products designed to increase guest satisfaction and lower operating costs. This includes extensive lines of sheeting and terry products, top-of-the-bed standard, napery and table linen products, draperies, sheers, bedspreads, and many other accessories to enhance a guests' lodging experience.

Remarkable solutions like the OneSTEP Program—"One Solution to Enhance Productivity"—offers a unique set of benefits. Each element provides guest room attendants and laundry professionals the tools they need to make their jobs easier to accomplish, all while increasing efficiency and lowering operational costs.



Standard Textile  
now offers a 5% new  
customer discount.

Specializes in:  
Bed Linen, Terry,  
Draperies, Shower  
Curtains, Upholstery and  
Custom Fabric.



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## EDWARD DON & COMPANY — GOLD LEVEL

### ROB UTTERBACK

utterbr@don.com // 319-350-3473

[www.don.com](http://www.don.com)

**KNOWN FOR:** Foodservice Equipment & Supplies

Don Delivers Everything But the Food.

Owned and operated by the Don family since 1921, Edward Don & Company is the world's leading distributor of foodservice equipment and supplies. Its knowledgeable sales representatives, unmatched product selection, nationwide distribution centers and integration of new technology makes it the chosen supplier to all types of foodservice businesses including independent restaurants, national chains, health care, hospitality, country clubs, schools and universities, government institutions and foodservice management.



## A.J.R. EQUITIES, INC. — SILVER LEVEL

### AJ REGULBUTO

ajr@ajrequitiesinc.com // 315-458-8100

[www.ajrequitiesinc.com](http://www.ajrequitiesinc.com)

**KNOWN FOR:** Continuity Programs, Monthly Gift Give-Aways, VIP Events, Special Events, Catalogue/Gift Shop Merchandise

SHOWROOM  
GRAND  
OPENING!

A.J.R. Equities invites all of its IGA Casino customers to come visit their brand-new showroom opening November 1. Ask about how to set up an appointment to visit, and view their exclusive products and marketing promotions.

As a 30-year industry leader, A.J.R. Equities, Inc. has elevated its distribution to an entirely new level. The flagship line, The Antonino Collection, boasts an array of products including jewelry, housewares, bedding, personal care products, kitchen accessories, cook wear and electronics. A.J.R. Equities offers custom sourcing that is hand-picked to hit home with your demographic. It works with clients to design the perfect program using product expertise and economic knowledge. A.J.R. Equities' product development team and its extensive network of manufacturing and supply chain partners, works with you to find the perfect promotional product for any event.

**FEATURING EXCLUSIVE LINES!** Amy Miller, Emeril, George Foreman, Sharper Image, Frigidaire, Bella, Premium Electrics, Shark, Calphalon as well as over 80 others.





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## ASSOCIATE MEMBER DIRECTORY

### PLATINUM



**Aristocrat Technologies, Inc.**  
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**IGT**  
Ken Jacobs  
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**Imagine This**  
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**Iowa Budweiser Wholesalers**  
Elizabeth Stith  
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**Konami Gaming, Inc.**  
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### DIAMOND

**Biometrica Systems, Inc.** | Kevin Parker, kparker@biometrica.com

**Electronic Communications, Inc (ECI)** | Tyler Solma, tyler@ecisystems.com

**EVERI** | Jay Koldus/Rose Irons, roe.irons@everi.com

**Lithographic Communications** | Rick Pietrzak, rpietrzak@litho-com.com

**Scientific Games** | Remington Pullin, Remington.Pullin@scientificgames.com

**Sioux City Night Patrol** | Kurt Bornholtz, kurt@siouxsales.com

**Standard Textile** | Kahlil Guinn, kguinn@standardtextile.com

**The Printer Inc.** | Bill Benskin, bill.benskin@the-printer.com

**USA Security** | Kohler Brandon, kbrandon@usasecurityinc.com



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## GOLD

### **Ainsworth Game Technology**

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### **Aruze Gaming American, Inc.**

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### **Atlantic Bottling Company**

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### **Avery Brothers LLC**

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### **Capital Sanitary**

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### **Data Business Equipment**

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### **Distinct Advertising**

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### **Doll Distributing, LLC**

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### **Ecolab**

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### **Edward Don & Company**

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### **Farmer Brothers Coffee Company**

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### **Gaming Partners International (GPI)**

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### **Global Payments Gaming Services**

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### **Hawkins Construction Company**

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### **Honkamp Krueger & Co., P.C.**

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### **J & A Printing**

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### **King Food Service, Inc.**

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Kingfoodservice.com

### **Marsh USA**

Kim Auchstetter, Kim.Auchstetter@marsh.com

### **Martin Bros. Distributing Co., Inc.**

Scott Vermillion, svermillion@martinsnet.com

### **Page 1 Printers**

Kirk Friederick, kfriederick@page1printers.com

### **Prevail Marketing, LLC**

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### **Reinhart Foodservice**

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### **Springer Professional Home Services**

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### **Supply Works**

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### **Sysco Iowa**

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### **The Coca-Cola Company**

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### **US Foods, Inc. - Iowa Division**

Adela Hunter, Adela.Hunter@usfoods.com

### **Voss Distributing**

Zac Voss, zac@vossdist.com

### **Wilson Restaurant Supply & Equip.**

Jamie Wilson, jamiew@wilsonrs.com



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## SILVER

### **Aces Up Gaming**

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### **A.J.R. Equities, Inc**

AJ Regulbuto, ajr@ajrequitiesinc.com

### **AGS**

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### **Anderson Erickson Dairy Co.**

Mike Worden, mikew@aedairy.com

### **BakeMark USA**

Matt Erickson, matt.erickson@csmbakerysolutions.com

### **Braunger Foods, LLC**

Tom Kloucek, tkloucek@braungerfoods.com

### **Cintas Corporation**

Brian Robbins, youngda@cintas.com

### **Communications Engineering Company (CEC)**

Susie Meyer, smeyer@cecinfo.com

### **Cummins Allison**

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### **Farner-Bocken Company**

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### **Fleck Sales Company**

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### **Galaxy Gaming, Inc.**

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### **Gander Group**

Erin Vargas, erin@thegandergroup.com

### **Genesis Gaming Solutions, Inc.**

Tom Dowda, tom@genesisgaming.com

### **HGM Associates, Inc.**

Ron Tekippe, rtekippe@hgmonline.com

### **Hockenbergs Equipment & Supply Co**

G. W. Lancaster, gwl@hockenbergs.com

### **Holmes Murphy & Associates**

Susan Hatten, shatten@holmesmurphy.com

### **Johnson Brothers of Iowa**

Benjamin Muehr, bmuehr@johnsonbrothers.com

### **Knoepfler Chevrolet**

Heidi Connelly, heidi@KCHEV.dcom

### **Loffredo Fresh Produce Co.**

Bill Day, bday@loffredo.com

### **Metro Fish, LLC**

Stan Lammers, metrofish123@gmail.com

### **Mixed Media Group, Inc.**

Denny Orsinger, denny@mmgoutdoor.com

### **Moore, Heffernan, Moeller & Johnson, L.L.P.**

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### **Myers-Cox Co.**

Christopher Dempsey, cdempsey@myerscox.com

### **Omaha Steaks**

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### **Prairie Event Supply**

Carol Swift, carolswift@gmail.com

### **Premier Linen & Uniform Rental**

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### **Procter & Gamble Professional**

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### **Share Corporation**

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### **The Buzz Companies**

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### **The Dimensional Group**

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### **Tri State Shred Inc**

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### **USA Entertainment Agency**

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### **WDS, Inc.**

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### **Windstar Lines**

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