



# eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



**PREFERRED  
VENDOR**  
Proud to support the  
Iowa Gaming Association

Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

## DISTINCT ADVERTISING — GOLD LEVEL

### CARROLL QUINN

Carroll@DistinctAdvertising.com // 724-834-3232

[distinctadvertising.com](http://distinctadvertising.com)

**KNOWN FOR:** Advertising

CREATIVITY IN THE FAST LANE.

The gaming industry is understandably fast-paced. You need an idea house that not only helps in creating intriguing messages, but also achieves a level of professionalism, all while meeting demanding deadlines. Distinct Advertising has a long history of high-level creativity for promotions, events, branding and special engagements at amazing turnaround times. The agency includes in-house services like: radio/television advertising, outdoor, direct mail, media planning & buying, digital display advertising, online advertising, website development, copywriting and more. Advertising at your fingertips without incurring outsourcing costs.

**Be bold. Be recognized. It's time to be Distinct.**



## WILSON RESTAURANT SUPPLY & EQUIP. — GOLD LEVEL

### JAMIE WILSON

jamiew@wilsonrs.com // 319-277-9000

[www.wilsonrestaurantsupply.com](http://www.wilsonrestaurantsupply.com)

**KNOWN FOR:** Restaurant Equipment

Wilson Restaurant Supply in Cedar Falls is a one-stop supplier for all of your equipment, smallware, parts and service needs. Wilson's has a sales force with more than 100 years combined experience. Whether it's questions on needs for a new piece of equipment or looking for that odd part on a dependable old dishwasher, Wilson's is the problem solver. Sales, service, design, delivery, installation — all of your needs under one roof! Wilson's also has one of Iowa's largest showrooms for easy cash-and-carry shopping!

Wilson's can also help you liquidate or move your old merchandise. It deals in large amounts of used equipment/smallwares and is willing to buy, consign sell, or sometimes just haul away what is in your way. Wilson's will work with you any way it can, and try to get value out of the dust-collecting inventory you may have.



### RECENT PROJECTS:

Wilson's relationships with Iowa casinos grows monthly. It has done large installs of new equipment and smallwares at several casinos in the past year and can give you references on the ease of dealing with a full-service local dealership.

Give us an opportunity to price any of your needs and we will not disappoint!



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## ANDERSON ERICKSON DAIRY CO. — SILVER LEVEL

### MIKE WORDEN

mikew@aedairy.com // 515-265-2521

[www.aedairy.com](http://www.aedairy.com)

**KNOWN FOR:** Dairy

While great taste is the goal, an unyielding focus on quality is the requirement. AE is constantly challenging itself to be the best at dairying. All of its milk comes from Iowa family farms and is tested and retested (more times than you could imagine) for purity. All AE milk is free from antibiotics, pesticides and added growth hormones.

AE isn't the biggest dairy out there, but it doesn't want to be. It just wants you to be delighted. And it has lots of ideas and is already working on creating the next best thing. So thanks for inviting AE Dairy into your business. We promise to share our love of dairy with you.



## GENESIS GAMING SOLUTIONS, INC. — SILVER LEVEL

### TOM DOWDA

tomd@genesisingaming.com // 281-367-5233

[genesisingaming.com](http://genesisingaming.com)

**KNOWN FOR:** Gaming Equipment

Genesis Gaming Solutions, Inc. has operated in casinos since 2005 with the BRAVO Pit and Poker systems. Both the pit and poker systems are complete software suites combined with state-of-the-art table hardware designed with both accurate player ratings and proper tracking of dealer efficiency in mind.

This software/hardware combination is like no other in the industry, allowing for reporting and analysis never before seen. Genesis Gaming Solutions understands the ever-changing landscape of the table games industry, and it has an ever-changing development mindset that allows it to adapt to any environment.





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## ASSOCIATE MEMBER DIRECTORY

### PLATINUM



**Aristocrat Technologies, Inc.**  
Girlye M. Balingiut  
Girlye.Balingiut@aristocrat-inc.com



**IGT**  
Ken Jacobs  
Ken.Jacobs@igt.com



**Imagine This**  
Patrick Papaccio  
patrick@imaginethispromo.com



**Iowa Budweiser Wholesalers**  
Elizabeth Stith  
Elizabeth.stith@7gd.beer



**Konami Gaming, Inc.**  
Jeff Fuller  
fuller0115@konamigaming.com

### DIAMOND

**Biometrica Systems, Inc.** | Kevin Parker, kparker@biometrica.com

**Electronic Communications, Inc (ECI)** | Tyler Solma, tyler@ecisystems.com

**EVERI** | Jay Koldus/Rose Irons, roe.irons@everi.com

**Lithographic Communications** | Rick Pietrzak, rpietrzak@litho-com.com

**Scientific Games** | Remington Pullin, Remington.Pullin@scientificgames.com

**Standard Textile** | Kahlil Guinn, kguinn@standardtextile.com

**The Printer Inc.** | Bill Benskin, bill.benskin@the-printer.com

**USA Security** | Kohler Brandon, kbrandon@usasecurityinc.com



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## GOLD

### **Ainsworth Game Technology**

Mike Smykowski, mike.smykowski@ainsworth.com.au

### **Atlantic Bottling Company**

Kirk J. Tyler, ktyler@atlanticbottling.com

### **Avery Brothers LLC**

Milton Avery, miltavery@averyoutdoor.com

### **Capital Sanitary**

Troy Sutter, tsutter@capitalsanitary.com

### **Data Business Equipment**

Josh Banta, joshb@databusinessequipment.com

### **Distinct Advertising**

Carroll Quinn, Carroll@DistinctAdvertising.com

### **Doll Distributing, LLC**

Kelle Molloy, kelle.molloy@dolldistributing.com

### **Ecolab**

Mike Carson, mike.carson@ecolab.com

### **Edward Don & Company**

Rob Utterbeck, utterbr@don.com

### **Farmer Brothers Coffee Company**

Dale M. Anderson, danderson@farmerbros.com

### **Gaming Partners International (GPI)**

Jane Crosson, jcrosson@gpigaming.com

### **Global Payments Gaming Services**

Erin Smetana, erin.smetana@globalpay.com

### **Hawkins Construction Company**

Dudley W. Rinaker, drinaker@hawkins1.com

### **J & A Printing**

Jennifer Jacobson, jjacobson@japrinting.com

### **King Food Service, Inc.**

Matthew D. Cutkomp, Matt.Cutkomp@  
Kingfoodservice.com

### **Marsh USA**

Kim Auchstetter, Kim.Auchstetter@marsh.com

### **Martin Bros. Distributing Co., Inc.**

Scott Vermillion, svermillion@martinsnet.com

### **Page 1 Printers**

Kirk Friederick, kfriederick@page1printers.com

### **Prevail Marketing, LLC**

Mark Valenti, mark@prevailpromo.com

### **Reinhart Foodservice**

Drew Beck, AFBeck@RFSDelivers.com

### **Sioux City Night Patrol**

Kurt Bornholtz, kurt@siouxsales.com

### **Springer Professional Home Services**

Eddie Holman, edholman@trustspringer.com

### **Supply Works**

Bob Duede, bduede@supplyworks.com

### **Sysco Iowa**

Ryan Elsen, Elsen.Ryan@Iowa.Sysco.com

### **The Coca-Cola Company**

Jamie Peterson, jpeterson@coca-cola.com

### **US Foods, Inc. - Iowa Division**

Adela Hunter, Adela.Hunter@usfoods.com

### **Voss Distributing**

Zac Voss, zac@vossdist.com

### **Wilson Restaurant Supply & Equip.**

Jamie Wilson, jamiew@wilsonrs.com



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## SILVER

### **A.J.R. Equities, Inc**

AJ Regulbuto, [ajr@ajrequitiesinc.com](mailto:ajr@ajrequitiesinc.com)

### **AGS**

Joe Bernardi, [j.bernardi@playags.com](mailto:j.bernardi@playags.com)

### **Anderson Erickson Dairy Co.**

Mike Worden, [mikew@aedairy.com](mailto:mikew@aedairy.com)

### **BakeMark USA**

Matt Erickson, [matt.erickson@csmbakerysolutions.com](mailto:matt.erickson@csmbakerysolutions.com)

### **Braunger Foods, LLC**

Tom Kloucek, [tkloucek@braungerfoods.com](mailto:tkloucek@braungerfoods.com)

### **Cintas Corporation**

Brian Robbins, [youngda@cintas.com](mailto:youngda@cintas.com)

### **Cummins Allison**

David Lyons, [Lyonsd@cumminsallison.com](mailto:Lyonsd@cumminsallison.com)

### **Farner-Bocken Company**

Dean Onken, [dean.onken@farner-bocken.com](mailto:dean.onken@farner-bocken.com)

### **Fleck Sales Company**

Dudley Fleck, [dfleck@flecksales.com](mailto:dfleck@flecksales.com)

### **Genesis Gaming Solutions, Inc.**

Tom Dowda, [tomd@genesisingaming.com](mailto:tomd@genesisingaming.com)

### **HGM Associates, Inc.**

Ron Tekippe, [rtekippe@hgmonline.com](mailto:rtekippe@hgmonline.com)

### **Hockenbergs Equipment & Supply Co**

G. W. Lancaster, [gwl@hockenbergs.com](mailto:gwl@hockenbergs.com)

### **Holmes Murphy & Associates**

Susan Hattan, [shatten@holmesmurphy.com](mailto:shatten@holmesmurphy.com)

### **Johnson Brothers of Iowa**

Benjamin Muehr, [bmuehr@johnsonbrothers.com](mailto:bmuehr@johnsonbrothers.com)

### **Knoepfler Chevrolet**

Heidi Connelly, [heidi@KCHEV.dcom](mailto:heidi@KCHEV.dcom)

### **Loffredo Fresh Produce Co.**

Bill Day, [bday@loffredo.com](mailto:bday@loffredo.com)

### **Metro Fish, LLC**

Stan Lammers, [metrofish123@gmail.com](mailto:metrofish123@gmail.com)

### **Mixed Media Group, Inc.**

Denny Orsinger, [denny@mmgoutdoor.com](mailto:denny@mmgoutdoor.com)

### **Moore, Heffernan, Moeller & Johnson, L.L.P.**

Helen Jacobe, [HJacobe@MooreHeffernanLaw.com](mailto:HJacobe@MooreHeffernanLaw.com)

### **Myers-Cox Co.**

Christopher Dempsey, [cdempsey@myerscox.com](mailto:cdempsey@myerscox.com)

### **Omaha Steaks**

Neil Lucas, [NeilL@omahasteaks.com](mailto:NeilL@omahasteaks.com)

### **Prairie Event Supply**

Carol Swift, [carolswift@gmail.com](mailto:carolswift@gmail.com)

### **Premier Linen & Uniform Rental**

Linda Southwood, [lsouthwood@premierlinen.com](mailto:lsouthwood@premierlinen.com)

### **Procter & Gamble Professional**

Tom Lathen, [lathen.tb@pg.com](mailto:lathen.tb@pg.com)

### **Share Corporation**

Doug Stanwick, [doug.stanwick@sharecorp.com](mailto:doug.stanwick@sharecorp.com)

### **The Buzz Companies**

Katie Mihalakis, [katie@thebuzzcompanies.com](mailto:katie@thebuzzcompanies.com)

### **The Claussen Group**

Joanna Gross, [JLGross@theclaussengroup.com](mailto:JLGross@theclaussengroup.com)

### **The Dimensional Group**

Alyssa Hejlik, [ahejlik@dimensionalgroup.com](mailto:ahejlik@dimensionalgroup.com)

### **Tri State Shred Inc**

Bruce Radtke, [bradtke@tristateshred.com](mailto:bradtke@tristateshred.com)

### **USA Entertainment Agency**

Jeff Johnson, [jeff@usaentertainmentagency.com](mailto:jeff@usaentertainmentagency.com)

### **WDS, Inc.**

Jennifer Maier, [jennifer.maier@womends.com](mailto:jennifer.maier@womends.com)

### **Windstar Lines**

Jeff Greteman, [jeff@gowindstar.com](mailto:jeff@gowindstar.com)